

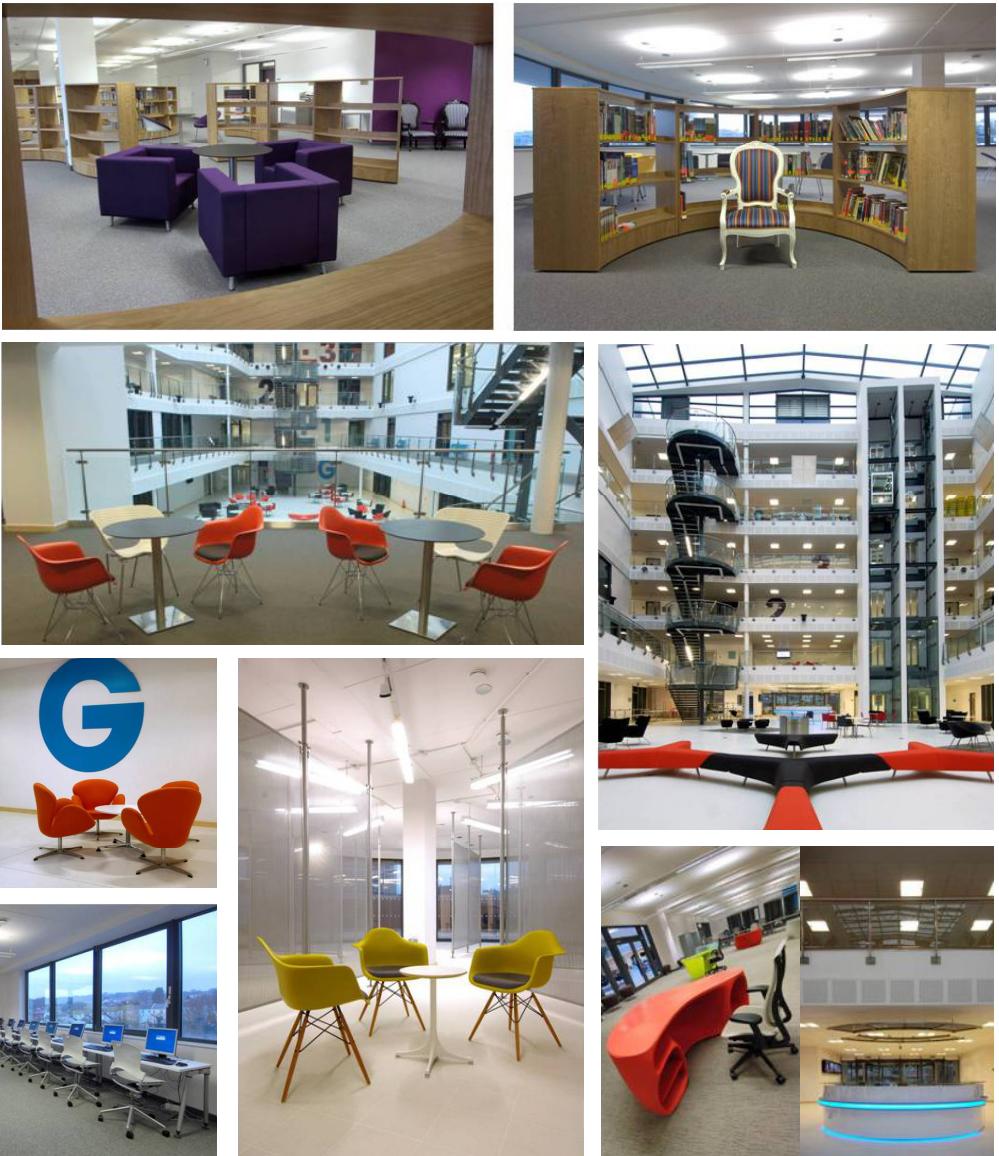


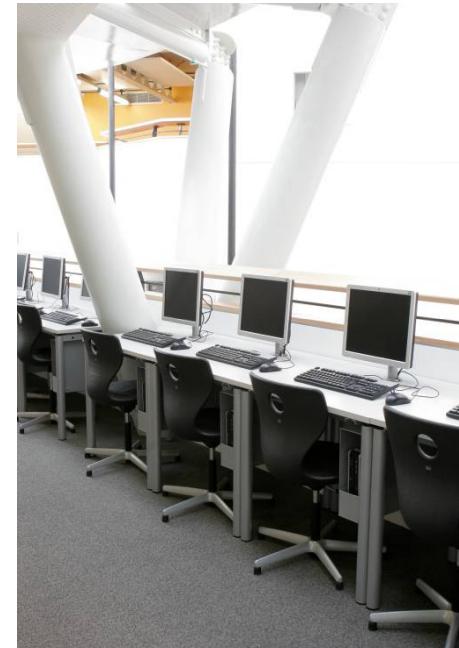
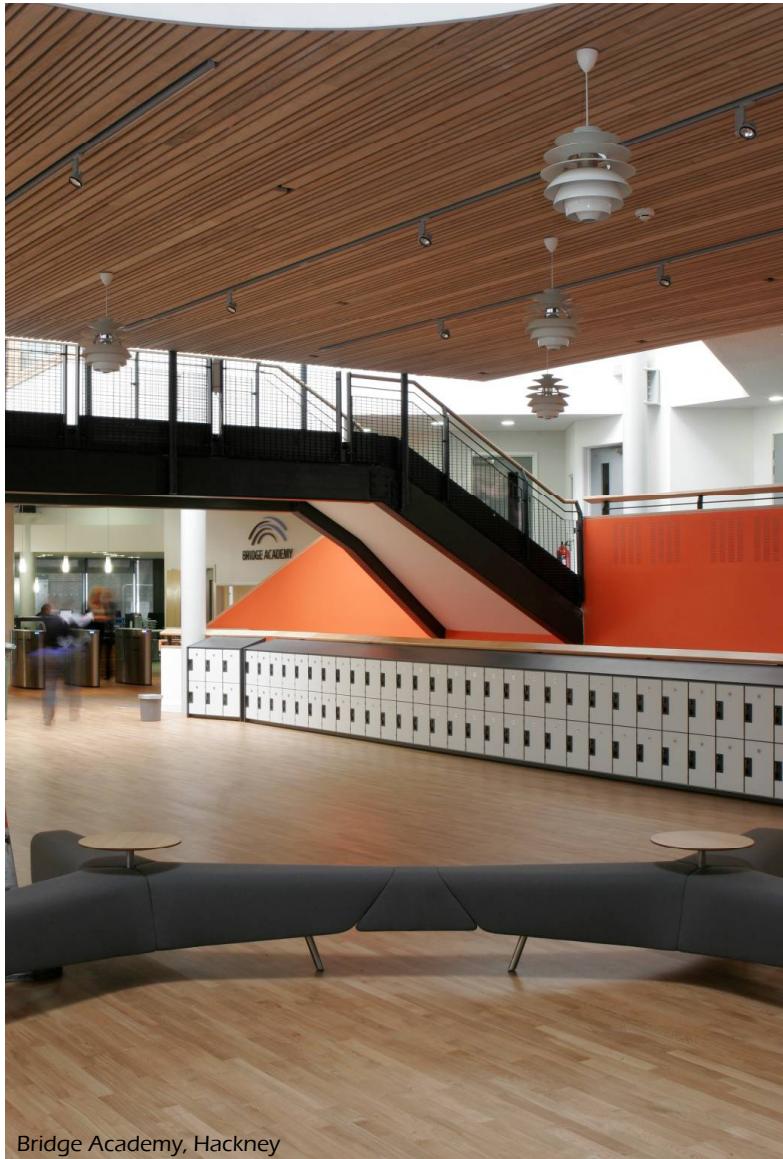
The Projects Company was established in 1990 to provide an interior fit out service to Contractors and end users. The two decades of the company's existence have seen additional options added to our service offering so that we are able to carry out work for our clients from complete design and build turnkey solutions to simple refurbishment and move management projects.

The company has an enviable reputation working for companies such as 3 Mobile, Vodafone, GlaxoSmithKline, Daimler Chrysler and MEPC sites in Abingdon and Basingstoke. Our reliability and reputation for completing projects on time and to budget is no better illustrated than our work with LATCC (London Air Traffic Control Centres) where down time is critical and working to a deadline is key to keeping the skies above the U.K safe.

Whilst we work within the Commercial Office sector we have also carried out a number of projects, large and small, within the Education sector. In 2000 we won a major project for South Bank University, London with a scope of works that included - design and build complete refurbishment of ground and first floors including, partitioning, dry lining, suspended ceilings, flooring, electrical and data installations, heating and air conditioning. We have carried out many more projects in this sector and these are featured in this brochure.

South Coast College, Hastings





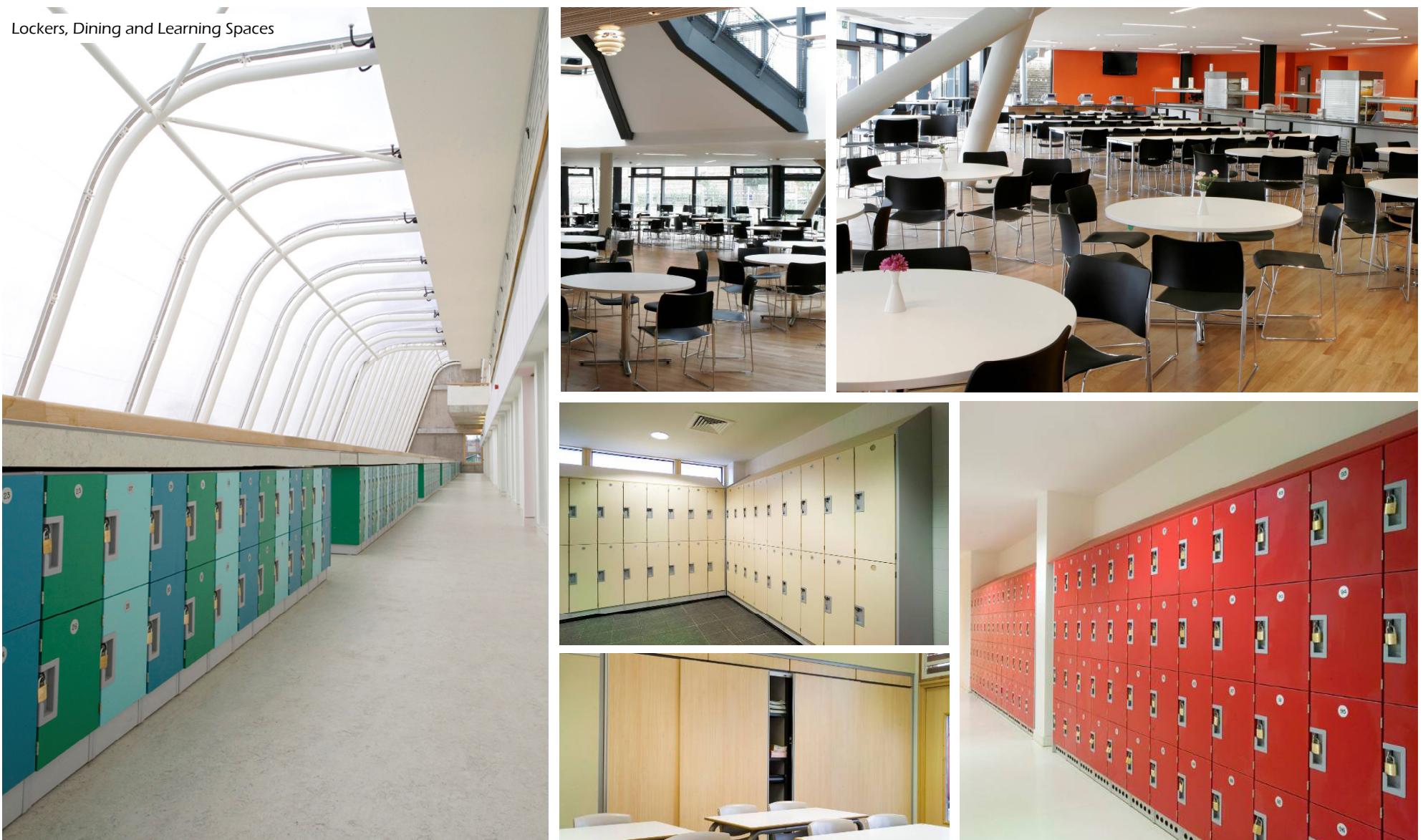
**EP Collier Primary . Upcroft Primary .
Foxhill Primary . South Bank University .
Battle Primary . Reading Education Centre .
Emmer Green Primary . Caversham Park
Primary . St Martin's Primary . St Paul's
Primary . St Georges Hospital Medical
School. Christ the King Primary . Norcot
Primary . St Michael's Primary . St Anne's
Primary . Magdelen College, Oxford .
Ranikhet Primary . Coley Park School .
Thamesbridge College . Newtown Primary .
Kennet Primary . English Martyrs Primary .
Blagdon Primary . Avenue School for
Children with Learning Difficulties and
Handicaps . George Palmer Primary .
Southcote Primary . Katesgrove Primary .
Churchend Primary . University of
Hertfordshire . Whitley Park Primary . St
John's Primary . Moorlands Primary .
Meadway Primary . Adult Education Centre .
Reading School . Aldermaston Primary .
Wilson Primary . Brunel University . Dr
Challoner's School . Royal Latin Primary .**

Here we list some of the Education Sector projects we have been involved with. Our work at the Oxford and Cherwell Valley College involved the conversion of existing workshops into a Learning Resource Centre and Art rooms became Drama and Dance Studios.

Work at The University of Oxford included alteration work to office and laboratory areas including the supply and installation of laboratory benching, write-up workstations, partitions and suspended ceilings.

At the Avenue School, Reading for children with learning difficulties and physical handicaps we installed toilets and showers for use by students with special needs. The specialist requirement called for remote controlled hoists, disabled access showers and wet rooms. We also completed a disabled access home economics area with height adjustable remote controlled kitchen worktops and hobs. Design and build of new classrooms with a scope of works including plumbing and heating, air conditioning, lighting, flooring, suspended ceilings, acoustic partition walls, joinery and decorations completed our commission.

Lockers, Dining and Learning Spaces



Our team of designers and project managers offer a comprehensive design and procurement service from concept generation right through to the project management of the FF and E installation. It has design and problem solving at its core and as we are not aligned with manufacturers we don't make a product fit, we analyse the requirement and then suggest solutions. Where no products exist, we use our product design skills to generate concepts and then identify manufacturers who will work with us to develop the right product for our clients.

Our interior design experience also informs an aesthetic appreciation of what the architectural team are striving to achieve and we compliment this with our product selections. We believe our design lead approach allied to our vast product knowledge create better solutions and help deliver educational transformation.

We are currently working as FF and E Consultants on BSF projects in Tameside, Manchester and Maidstone, Kent along with Academies in York and Bristol. Our work on Further Education projects includes South Coast College, Hastings and West Hertfordshire College, Watford.



New Line Learning Academy, Maidstone – Ground Floor



West Hertfordshire College, Watford



Student Chair by German manufacturer VS

One of the key starting points for our procurement work is to have a clearly defined and 'ring fenced' budget. Our experience from similar projects allows us to advise you of potential problems and highlight options where savings could be made thereby releasing funds for specialist areas. We can translate your room data sheets into financial spread sheets to give a clear budget cost at the very earliest stages of the project. We have extensive market knowledge and robust market tested price points for budgeting and will recommend FF and E to meet your vision and budget.

New and innovative FF and E solutions can lead to a step-change in the delivery of learning, and some people, staff and pupils, do not adapt readily to change. In order to smooth the transition and facilitate a 'soft landing', we are able to work with other consultants and suppliers to create sample environments ahead of the move into a new facility. This allows new approaches to be tested, and training sessions followed by real time learning. It also allays fears and prepares staff and students alike for the new environment, and feedback from the use of the sample environments helps to fine tune product proposals.

Curved and Barrel shaped back lit glass Salford University Reception Space





The Projects Company have full time directly employed staff of Project Managers, Site Managers and skilled tradesmen to guarantee the smooth running of projects and work executed to the highest standard by well trained staff. We fully implement Health and Safety requirements and have won awards for our exemplary Health and Safety performance.

In addition to our own operatives we can also call on high quality labour to ensure we meet our target dates and provide a comprehensive service to our demanding client base. A quick look at the clients we have retained over many years will tell you that we continue to perform delivering high quality environments and value for money.

We are able to take on the complete design and fit out of new builds along with re-fresh projects and dilapidations.

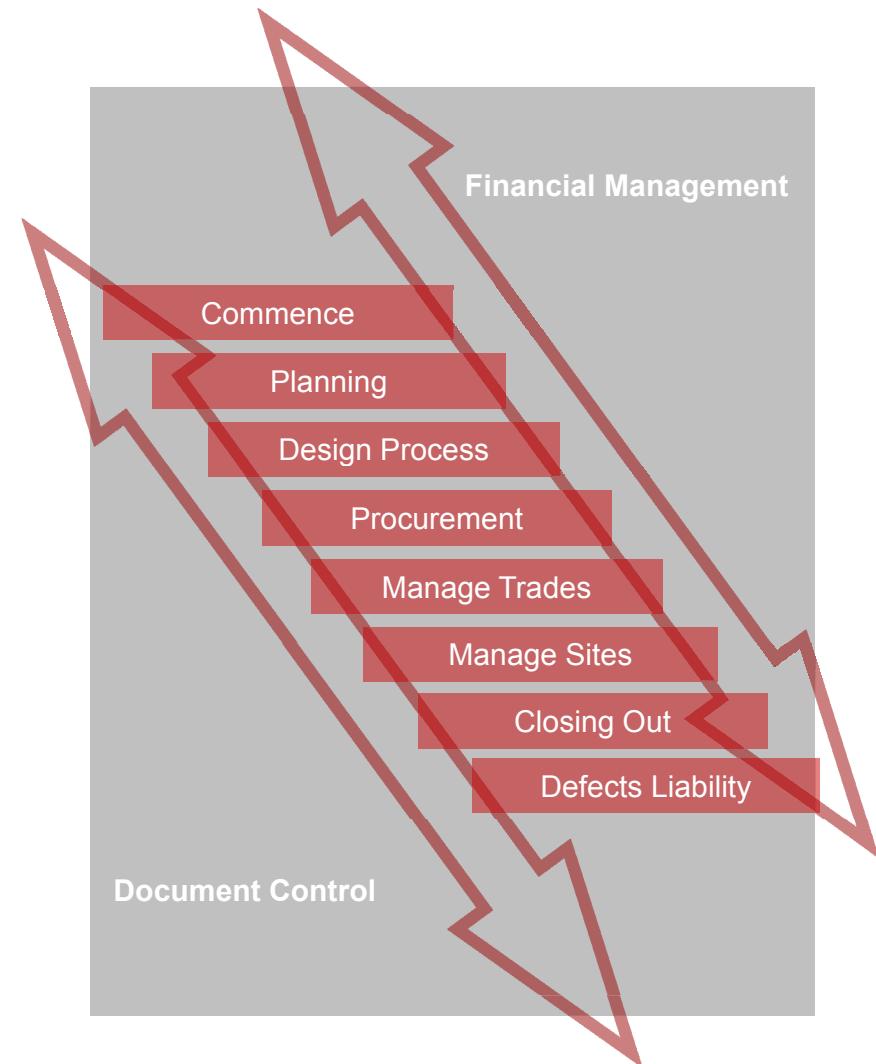
Fine Dining, West Hertfordshire College, Watford



Our project management team boasts many years experience in the commercial interiors business and has gained an enviable reputation for competitive pricing, quality workmanship and firm on-site management which has led to several successful on-going relationships with both architects/designers and end user organisations. We do not sub-contract the management of our contracts and all operate from the same building to ensure short and effective lines of communication. A dedicated project management team will be assembled once we know the extent of the project to be undertaken.

We are able to provide brief summaries of our process management controls for all of the main procedures. In these we outline how we plan our work, what meetings we will hold, how co-ordination is carried out, the reports we make and how changes are made. The areas we cover are:

- Planning and Programming
- Managing Direct Labour
- Sub-Contractor and Material Procurement
- Managing Sub-Contractors and Site
- Commissioning and Completion
- Managing Cost
- Document Control
- Health and Safety and CDM
- Environmental Initiatives





Nailsea Community School, Bristol



We are able to give extensive pre-contract support to potential clients across a wide range of products and services.

- Assist with product identification to suit the project.
- Assist with developing the specification to meet the performance criteria, standards and regulations.
- Assist with developing project specific details.
- Assist with identifying appropriate finishes and materials.
- Assist with reconciling product details and interfaces with the building envelope.
- Assist with tracking cost as the design concept evolves.

We believe that the job is not finished at completion and go on to provide:

- After sales
- Maintenance
- Assist in the compilation of operation and maintenance manuals.

We build up strong interpersonal relationships during the pre-contract and implementation phases of the project which we strive to maintain on a regular basis to provide prompt and effective after sales support.



St Georges Hospital Medical School